



PARKS & REC CLUB

newfi
WHOLESALE

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Production and incentive will be measured and offered on a quarterly basis beginning January 2022.

- TIER 1:
 - .25 OFF IN PRICE ON ANY SEQUOIA OR PINNACLES LOAN
 - 6 FUNDED SEQUOIA LOANS PER QUARTER
 - 70% BROKER P/T (MEASURED ON THE PREVIOUS QTR'S PRODUCTION)
 - LOAN MUST HAVE BEEN UNDERWRITTEN TO COUNT IN P/T
- TIER 2:
 - .500 OFF IN PRICE ON ANY SEQUOIA OR PINNACLES LOAN
 - 15 FUNDED SEQUOIA LOANS PER QUARTER
 - 70% BROKER P/T (MEASURED ON THE PREVIOUS QTR'S PRODUCTION)
 - LOAN MUST HAVE BEEN UNDERWRITTEN TO COUNT IN P/T

