



Olympic						
CLTV/HCLTV MATRIX						
Standalone Close Closed End 2nd						
Loan Purpose	Occupancy	Property Type	Credit Score	CLTV / HCLTV	Max Loan Amount	Max DTI
Rate & Term / Cash-Out	Primary	SFR, PUD, Condo	740	85%*	\$350,000	45%
			720	80%	\$350,000	
			680	75%	\$350,000	
			660	70%	\$350,000	
*Max CLTV for Texas is 80%						
Fixed Rate Closed End 2nd						
Overview	This product generally follows FNMA, however, overlays are listed in each section to follow. No exceptions to these guides are allowed					
Term	10 / 15 / 20 / 30 Year Fixed					
QM Points and Fees	5% Limit					
Title Seasoning	Rate & Term Refinance - No title seasoning is required Cashout Refinance - At least one borrower must have six (6) months ownership in property, based on note date of the subject					
Value Determination	Value determination Rate & Term: - Use current appraised value Value determination Cashout: - Owned >= 12 months, use current appraised value - Owned < 12 months, use the lower of current appraised value or acquisition cost *Please see Valuation Requirements on last page of matrix					
Min Loan Amount	\$75,000					
Max Loan Amount	\$350,000					
Max Combined Loan Amount	\$3,000,000					
Occupancy	Owner Occupied					



Geographic Restrictions	2nd Liens Not Available in the following states: MA, MN, MS, SD
Texas 50(a)(6) - Cash Out Refi of Homestead/Primary	<ul style="list-style-type: none"><li>- Full appraisal required at all loan amounts (TX Constitution requirement)</li><li>- No CIC with CD with Docs</li><li>- Must close on or after the 12-month anniversary of the closing date (date document signed) of the previous 50(a)(6) loan, regardless of whether it has been paid in full</li><li>- No non-occupant co-borrowers</li><li>- For a primary residence, if there is an existing Texas Cash Out Loan (A6) you cannot have a second lien</li><li>- Max CLTV is 80%</li><li>- Interest Only is not permissible</li><li>- 12-Day Notice rule applies</li><li>- 2% cap on designated points and fees (different calculation than federal)</li></ul>
Texas 50(f)(2) - R&T Refi of Existing 50(a)(6)	<ul style="list-style-type: none"><li>- Full appraisal required at all loan amounts (TX Constitution requirement)</li><li>- No CIC with CD with Docs</li><li>- Must close on or after the 12-month anniversary of the closing date (date document signed) of the previous 50(a)(6) loan, regardless of whether it has been paid in full</li><li>- No non-occupant co-borrowers</li><li>- Max CLTV is 80%</li><li>- 12-Day Notice rule applies</li><li>- Zero cash back – not even a penny</li></ul>
Title Policy	Limited or Short Form Allowed



Borrower Requirements	
Eligible Borrowers	U.S. Citizens Permanent Resident Aliens - Permanent Resident Aliens with an Alien Registration Card (Green Card) are eligible for financing with the same terms as U.S. Citizens
Ineligible Borrowers	Non-Permanent Resident Aliens Non-occupying co-borrowers Foreign Nationals Borrowers with diplomatic immunity or otherwise excluded from US jurisdiction
Vesting	Allowed: - Individual - Trust Not Allowed: - Irrevocable Trusts - Blind Trusts - Entities
Ineligible 1st Liens	- Temporary Buydown (If still within buydown period) - Negative Amortizations - Assumable loans - Reverse 1st lien mortgage - Balloon Notes - ARMs - Loans with Interest Only feature
PACE / HERO Loans	Any energy efficiency-based liens, like PACE or HERO, cannot remain on title and must be retired at closing. Cannot be subordinated.
Multiple Properties Owned	The maximum number of residential 1-4 unit properties owned (financed or free and clear) is three (3)



Credit & Liabilities	
Overview: Credit & Liabilities	If not specifically addressed below follow FNMA
Credit Score	Refer to Matrices for eligibility When multiple borrowers apply, the lowest middle score is the qualifying credit score A minimum of two (2) credit scores required for each borrower
Credit Report Security Freeze	If the credit report shows a security freeze and the borrower unfreezes credit after the date of the original credit report, a new report is required to reflect current and updated information
Required Credit History	<p>If the primary wage earner has 3 credit scores, the minimum tradeline requirement is met. If the primary wage earner has only 2 scores, one of the following three (3) options must be met. Multiple borrowers with the same income need to meet either the 3 credit score threshold or meet one (1) of the minimum tradeline requirements listed below.</p> <p>Primary wage earner ONLY must meet tradeline requirement Tradelines with recent serious adverse history are not acceptable Rental verification can be included as a tradeline Student loans can be counted in credit depth as long as they are in repayment and not being deferred</p> <p>Option #1 - 3 of 12: At least three (3) tradelines reporting for a minimum of 12 months, with all three (3) having activity in the last 12 months, accounts can be open or closed Option #2 - 2 for 24: At least two (2) tradelines reporting for a minimum of 24 months, with both having activity in the last 12 months, accounts can be open or closed Option #3 - 8 for 8: No fewer than eight (8) tradelines are reporting, one (1) of which must be a mortgage or a rental history. - At least one (1) tradeline has been open and reporting for a minimum of twelve (12) months. - The borrower has an established credit history for at least eight (8) years.</p>
Age of Credit Docs	Appraisal, Credit, and Title valid for 120-days from note date Income and Assets valid for 90-days from note date
Housing History	0x30 in past 24-months required
Collections & Charge Offs	<p>Collections and charged-off accounts that do not impact title do not need to be paid off if:</p> <ul style="list-style-type: none"> <li>- Individual accounts less than \$500 and cumulative balance \$2,500 or less</li> <li>- Medical collections up to \$10,000 cumulative</li> <li>- Collections and charge-offs that have passed the individual state statute of limitations</li> </ul>



Major Credit Events	<p>Seven (7) year seasoning is required on all major credit events</p> <p>Seasoning is measured from date of credit event to note date and includes: Bankruptcy, Foreclosure, Deed-in-Lieu, Short-Sale / Short-Refinance, NOD, and Modifications of any kind (including COVID related)</p> <ul style="list-style-type: none"><li>- Extenuating circumstances criteria for shortened waiting periods is not allowed</li></ul>
Installment Debt	<ul style="list-style-type: none"><li>- The monthly payment may be excluded from the DTI calculation provided there are ten (10) or fewer payments remaining, and the payment does not exceed 5% of the borrower's qualifying income</li><li>- Paying down installment debt to 10 payments or less to qualify is not allowed</li><li>- Installment debt may be excluded provided it is paid in full and the debt retired at closing</li><li>- Business debt in borrower's name may be excluded with documentation to verify that the business has made 12 months of timely payments and the debt is accounted for as an expense in the business tax returns</li><li>- Student loans, whether deferred, in forbearance, or in repayment, 1% of the unpaid balance or the actual documented payment</li><li>- To exclude contingent liabilities, document that the individual making the payment is also obligated on the debt and document most recent 12 months timely payments</li><li>- Timeshares are considered installment debt, not a mortgage</li></ul>
Revolving Debt	<p>A valid minimum payment on the credit report or current statement is used in the DTI calculation:</p> <ul style="list-style-type: none"><li>- Revolving debt may be paid off to qualify<ul style="list-style-type: none"><li>- no monthly payment is required for the DTI calculation</li><li>- can be paid at closing or prior to closing, if paid prior to closing, funds used to pay off account must be verified</li></ul></li><li>- Revolving debt may not be paid down to qualify</li><li>- If there is no minimum payment amount is listed on the credit report and no supplemental documentation to support a payment is provided, then use the greater of \$10.00 or 5% of the outstanding balance</li><li>- Business debt in borrower's name may be excluded with documentation to verify that the business has made 12 months of timely payments and the debt is accounted for as an expense in the business tax returns.</li></ul>



Income & Assets	
Overview: Income & Assets	If not specifically addressed below follow FNMA. Standard income documentation is 1-Year.
Income	<p>Salaried and variable income</p> <ul style="list-style-type: none"> <li>Paystubs covering last 30 days with YTD income AND</li> <li>One (1) year W2 AND</li> <li>VVOE dated no more than 10 business days prior to note date</li> </ul> <p>Self Employed limited to Schedule C borrowers only</p> <ul style="list-style-type: none"> <li>Most recent year complete tax return AND</li> <li>Proof of 2-years of self-employment in business used for qualifying income AND</li> <li>VVOE dated within 30 calendar days of close (self employed VVOE means proof of current business activity)</li> </ul> <p>Rental Income</p> <ul style="list-style-type: none"> <li>Most recent year complete tax return - Including Schedule E</li> </ul>
Variable Income Overtime/Bonus/Commission	<ul style="list-style-type: none"> <li>- A Written Verification of Employment (WVOE) is required to show the breakdown of the income types</li> <li>- Variable income earned for less than one year may not be used</li> <li>- Variable income is averaged over the most recent 1 year + YTD, however, if YTD is lower, the income is averaged over the shorter period</li> </ul>
Wage / Salaried Borrowers with Incidental Self-Employment	The review and analysis of self-employed income activity is not required when a borrower is qualified using only income that is not derived from self-employment and self-employment is a secondary and separate source of income (or loss). Examples of income not derived from self-employment include salary and retirement income.
Proof of Self-Employment	<p>Verify the existence of the business within 30-calendar days of the note date and ensure that the business is active:</p> <ul style="list-style-type: none"> <li>- A letter from tax professional, regulatory agency, or licensing bureau certifying two (2) years self-employment in the same business <b>AND</b></li> <li>- A phone listing and/or a business address using internet search</li> </ul> <p>Unless one of the following applies:</p> <ul style="list-style-type: none"> <li>- Not required when business income is positive and not being considered for qualification</li> <li>- Not required when business income is negative and used to discount other income</li> </ul>
P&L	P&Ls not required
Alimony and Child Support	<ul style="list-style-type: none"> <li>- Must document that support will continue for at least three (3) years from note date</li> <li>- Copy of divorce decree, separation agreement or other type of legal agreement/court document</li> <li>- Document at least six (6) months receipt of full, on-time and consistent payments</li> </ul>



Pension	<ul style="list-style-type: none"> <li>- Award letter(s) from the organizations providing the income <ul style="list-style-type: none"> <li>- Two prior years 1099-R will be acceptable in lieu of award letter</li> </ul> </li> <li>- 30-days current proof of receipt is required</li> </ul>
IRA Distributions	<p>There are 2 methods or using these distributions:  Method 1. From an average of historical distributions found on 1099 or 1040  Method 2. From evidence of a current monthly automatic distribution</p> <p>The following documentation is required:  Method 1 <ul style="list-style-type: none"> <li>- Account Statement(s) reflecting available balance for withdrawals.</li> <li>- Prior year 1099-R or 1040</li> <li>- Income will be averaged based upon withdrawals over 12-months as evidenced on the tax document</li> </ul> Method 2 <ul style="list-style-type: none"> <li>- Account Statement(s) reflecting available balance for withdrawals</li> <li>- Evidence of automatic withdrawal (the document must reflect a termination date of not less than 36 months from application date)</li> <li>- Current distribution amount will be used for income</li> </ul> <p>Determine that the income is expected to continue for at least three (3) years from the application date. Funds do not need to be discounted for market driven financial products.  <b>NOTE:</b> If an early withdrawal penalty applies due to the borrower's age, an IRA distribution is not an eligible income source.</p> </p>
Social Security Income	<ul style="list-style-type: none"> <li>- When borrower receives his/her own benefits, whether retirement or disability, the benefit is expected to continue, a copy of the award letter as well as one (1) month receipt of payment is required</li> <li>- Benefits based upon another person's account for retirement, disability, or supplemental income require a copy of the award letter, current proof of receipt, and evidence of a three-year continuance</li> </ul>
Length of Self Employment	<p>A minimum of a two (2) year history of self-employment is considered stable and effective. Self-employment activity under two (2) years may be acceptable for individuals practicing the following professions: Medical, Law, Dental, and Engineering. A strong justification is required, for example:</p> <ul style="list-style-type: none"> <li>- The self-employment is only the result of a change in how the borrower is compensated by their employer, i.e., moving from W2 to 1099</li> <li>- The borrower has specific education or training in the field for which they are now self-employed</li> <li>- The borrower has plentiful work experience in the field for which they are now self-employed</li> </ul>



REO Held in Entities	<ul style="list-style-type: none"> <li>- Business tax returns will not be reviewed</li> <li>- Full PITI will be applied, no income will be analyzed</li> <li>- No P&amp;L or Balance sheets are required</li> <li>- No proof of current self-employment is required</li> </ul>
VVOE Requirements	<ul style="list-style-type: none"> <li>- Wage earners require a VVOE to be completed with an effective date no earlier than 10 business days prior to the note date</li> <li>- Self Employed require proof business is active no more than 30 calendar days prior to the note date</li> </ul> <p>Entities that only hold real estate: neither proof of 2 years self-employment nor proof of current business activity are required</p> <p>Self-employed loss or disregarded positive income: neither proof of 2 years self-employment nor proof of current business activity are required</p>
Ineligible Income	<p>RSU is not acceptable</p> <p>Non-occupying co-borrowers</p> <p>Cannabis related whether wage earner or self-employed</p> <p>Self-employed income requiring business tax returns (REO inside of entities included)</p>
Transcripts	Not Required, however, a 4506-T is included with closing docs and required to be signed
Assets	<p>Funds to close are generally not required - In circumstances where funds to close are required the following is needed:</p> <ul style="list-style-type: none"> <li>One (1) month recent complete bank statement</li> <li>Gift funds are ineligible</li> <li>Follow Fannie Mae for large deposit requirements</li> </ul> <p>Reserves are not required</p>





Property Types	
Eligible Properties	Single Family (attached and detached) PUD Warrantable Condo - Follow agency requirements
Ineligible Properties	2-4 Units Properties listed for sale within the last 6-months (based on application date) Condotels / Co-Ops Unique Properties (such as a log home) Properties with more than 10 acres Manufactured / Mobile Homes Leaseholds / Land Trusts Non-Warrantable Condos Farms/working farms Rural properties Lava Zones 1 & 2
Valuation Requirements	
Valuation Requirements	<p>Loan Amount <math>\leq</math> \$250,000:</p> <ul style="list-style-type: none"> <li>- Automated Valuation Model (AVM) including an exterior inspection with a confidence score <math>\geq</math> 0.80 or forecasted standard deviation (FSD) of minimum 0.20 OR</li> <li>- Full interior/exterior appraisal</li> </ul> <p>Please note if AVM is unsuccessful in supporting value or property condition, a full appraisal may be used</p> <p>Loan Amount <math>&gt;</math> \$250,000:</p> <ul style="list-style-type: none"> <li>- Full interior/exterior appraisal</li> </ul> <p>Valuation products must show average or better property condition</p> <p><b>Texas Properties: Full appraisal required at all loan amounts</b></p> <p>For HPML transaction, any loan amount:</p> <ul style="list-style-type: none"> <li>- Full interior/exterior appraisal</li> </ul>
Appraisal/AVM Age	<p>AVM must be dated within 60-days of note date</p> <p>Appraisal must be dated within 120-days of note date</p> <p>Re-certs of value (1004D Summary Appraisal Update reports) are acceptable if original appraisal was completed within 12 months of note date, cannot indicate value declined, re-cert needs to be within 120 days of note date</p>
Transferred Appraisals	Not Allowed
Using Appraisal from Previous Transaction	Allowed provided lender and borrower are the same as for the current transaction